



BIG STATE ELECTRIC, LTD.

SAN ANTONIO / AUSTIN / **HOUSTON** / CORPUS CHRISTI / DFW

1650 N. SAM HOUSTON PKWY E. • HOUSTON, TX 77032

PH: 281.807.0400 • FAX: 281.807.0404

TECL#19035 • FIRE# ACR-1750578 • TOPS# B07297401

POSITION: Regional Operations Manager – Limited Energy Systems

Big State Electric, Ltd. • Full-time • Houston, Texas, United States (Regional Oversight – Southeast TX)

Role Description

We are seeking an experienced and results-driven **Regional Operations Manager – Limited Energy Systems** to lead and grow our Limited Energy division across Southeast Texas. Based in Houston, this leadership role is responsible for operational performance, project execution, financial accountability, team development, and strategic growth of our low-voltage service offerings.

About Big State Electric, Ltd.

Established in 1966, Big State Electric, Ltd. is a respected name in the construction industry, known for delivering top-quality electrical installations built on expert workmanship and reliability. We focus on providing unparalleled service, safety, and professionalism. Leveraging advanced technologies such as Safety Systems, BIM, and AutoCAD, we offer comprehensive in-house services including engineering, preconstruction, fire alarm systems, automation, and more. With extensive experience in diverse commercial electrical applications such as hospitals, educational facilities, and industrial environments, we are committed to excellence and innovation in every project. Big State Electric upholds a legacy of strong values and ethical business practices while driving forward with contemporary innovations.

Scope of Work

This position oversees operations for:

- Structured Cabling Systems
- Security Systems
- Surveillance (CCTV)
- Access Control
- Audio Visual Systems

The ideal candidate is a seasoned leader with deep technical knowledge of limited energy systems, strong financial acumen, and a proven track record of managing multiple project teams and service operations in a construction and service environment.

Key Responsibilities

Operational Leadership

- Provide strategic and day-to-day leadership for regional limited energy operations.
- Oversee project managers, field supervisors, technicians, and support staff.
- Ensure projects are delivered safely, on time, within scope, and on budget.
- Drive consistency in execution standards, documentation, and quality control.
- Support service operations including maintenance contracts and recurring revenue growth.



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Financial & Performance Management

- Manage regional P&L performance.
- Develop and track budgets, forecasts, and financial KPIs.
- Improve gross margins through operational efficiencies and disciplined cost control.
- Review project financials regularly to identify risks and opportunities.

Business Development & Client Relations

- Partner with executive leadership and sales teams to support growth initiatives.
- Maintain strong relationships with key clients, general contractors, developers, and end users.
- Assist in preconstruction, estimating strategy, and major proposal reviews.
- Identify opportunities to expand structured cabling, security, and AV services across existing accounts.

Team Development & Culture

- Recruit, mentor, and develop project management and field leadership talent.
- Foster a culture of accountability, professionalism, and continuous improvement.
- Ensure adherence to safety standards, company policies, and industry best practices.

Required Qualifications

- **Minimum 10 years of experience** as a Project Manager or higher in the Limited Energy / Low Voltage field.
- Demonstrated leadership experience overseeing multiple PMs and field teams.
- Strong working knowledge of:
 - Structured Cabling (copper & fiber)
 - Security & Access Control systems
 - CCTV/Surveillance systems
 - Audio Visual systems
- Experience managing multi-million-dollar project portfolios.
- Strong understanding of construction processes, contract management, and change order controls.
- Financial acumen including budgeting, forecasting, and margin management.
- Ability to lead operations across multiple regional offices.
- Excellent communication and leadership skills.

Preferred Qualifications

- **BICSI RCDD (Registered Communications Distribution Designer)**
- **BICSI RTPM (Registered Telecommunications Project Manager)**
- Experience within an electrical contractor or integrated construction services firm.
- Experience with service-based limited energy operations and recurring revenue models.



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What We Offer

- Competitive compensation
- Performance-based incentives
- Comprehensive benefits package
- Vehicle allowance
- Career growth within a growing regional contractor
- Opportunity to build and scale a high-impact division

Please email your resume/qualifications to Joseph Weyel, Director of Technology Systems at joseph.weyel@bigstateelectric.com or careers@bigstateelectric.com.